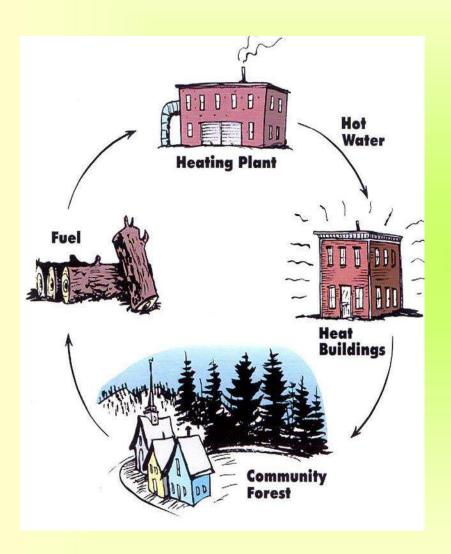
Biomass Heating Opportunity



A Renewable Solution for Schools, Communities and Forests

VECAN Conference December 5, 2015

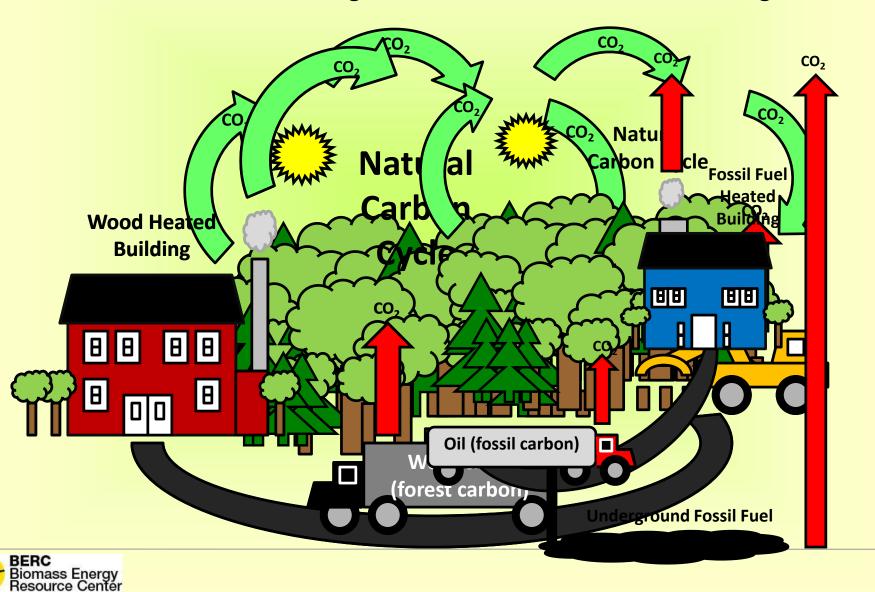
Benefits of Biomass



- Sustainable renewable fuel
- Cost-effective waste management
- Healthier forests
- Local economic development
- Keeping fuel \$ local
- Price stability
- Low cost fuel
- 90% by 2050 goal

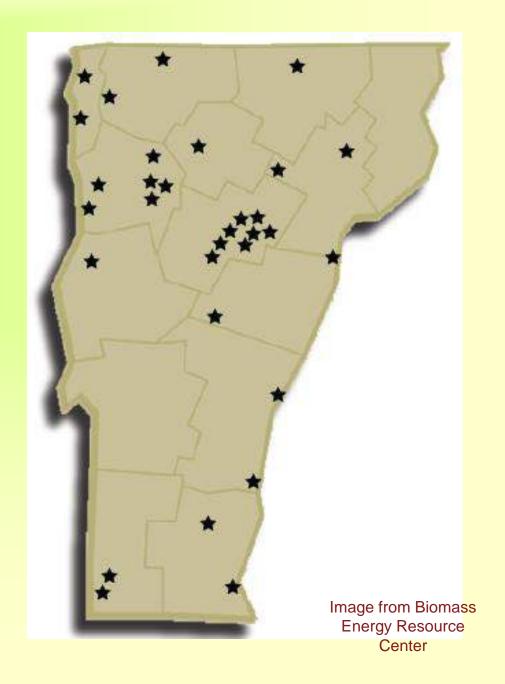
The Carbon Cycle

Biomass Heated Buildings vs. Fossil Fuel Heated Buildings



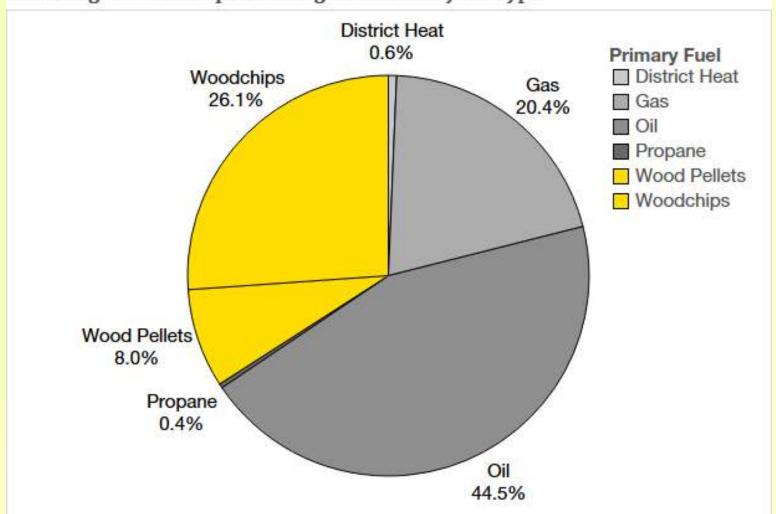
Wood Heated Schools in Vermont

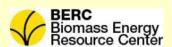
- •50+ schools in VT
- •1/3 of Student Population



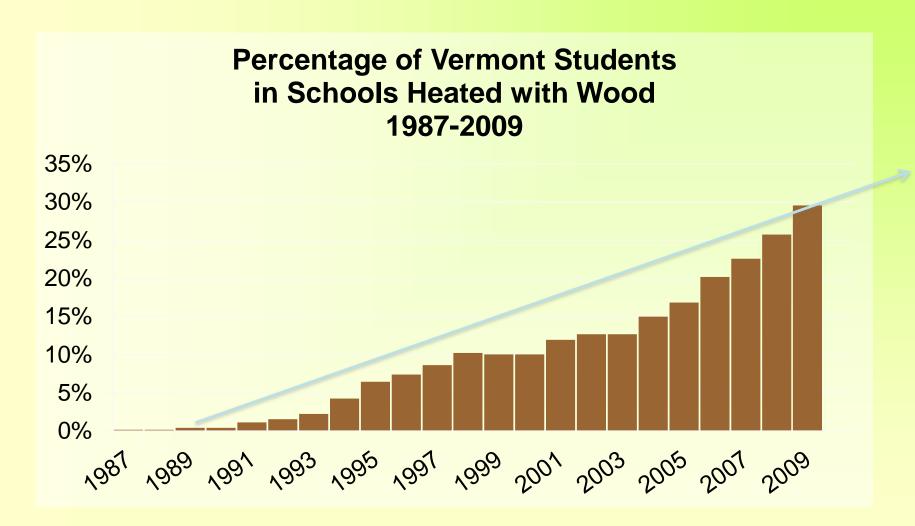
Vermont Public School Sector

Percentage of school square footage statewide by fuel type





Public School Sector





School Wood Systems



Attached

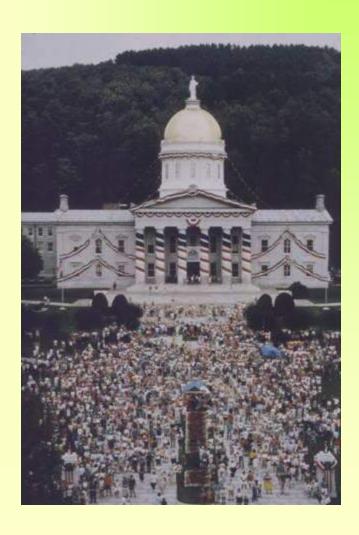


Integrated



Separate

Vermont's Most Famous Wood Heating Building





Vermont Statehouse Montpelier, Vermont

Why public schools?

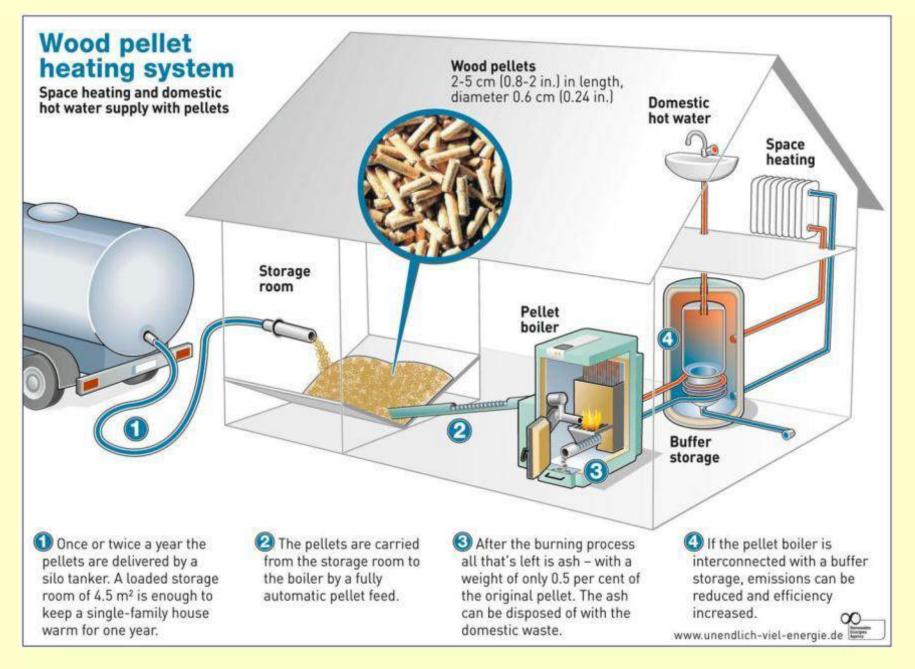
- Larger buildings with higher heating demands
- Capable full time maintenance staff
- Long term planning horizon
- Access to long term/low interest financing

Good Prospect Woodchip Sites

- Have good access to wood chip fuel within 100 miles
- High heating fuel bills, \$50,000+
- 50,000 SF 1 mil SF +
- Fossil fuel boilers in good repair
- Have hot water or steam distribution that is in good repair
- Sufficient space for new boiler house and chip storage and deliveries
- Considering expansion or new construction

Good Prospect Pellet Fuel Sites

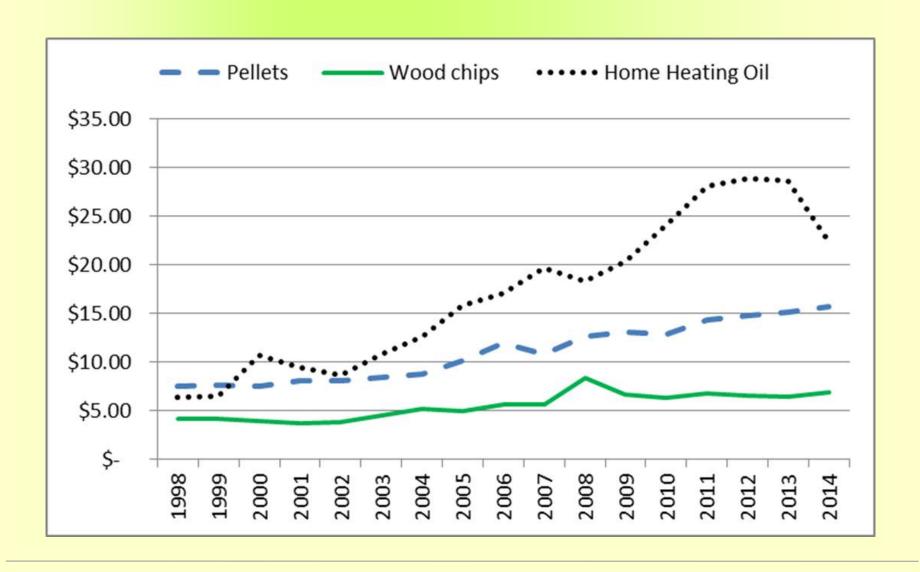
- Access to bulk delivery of pellet fuel within 200 miles
- Heating fuel bills, 2,500 25,000 gallons of fuel oil
- 5,000 50,000 SF of conditioned space
- Space available for boiler and pellet storage on site
- Have at least one hot water boiler that is in good repair
- Staff available for cleaning several times per week
- Incremental equipment costs can be \$15,000 \$100,000 +



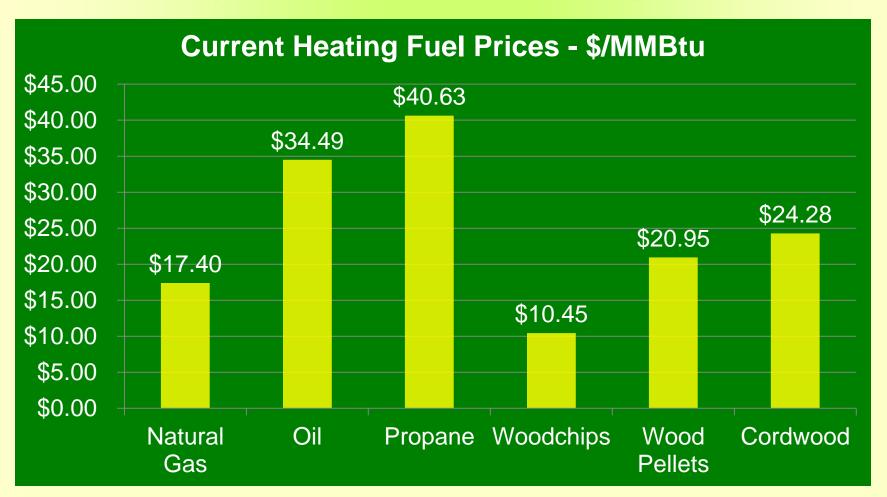


Analyzing the Economics

Fuel Prices

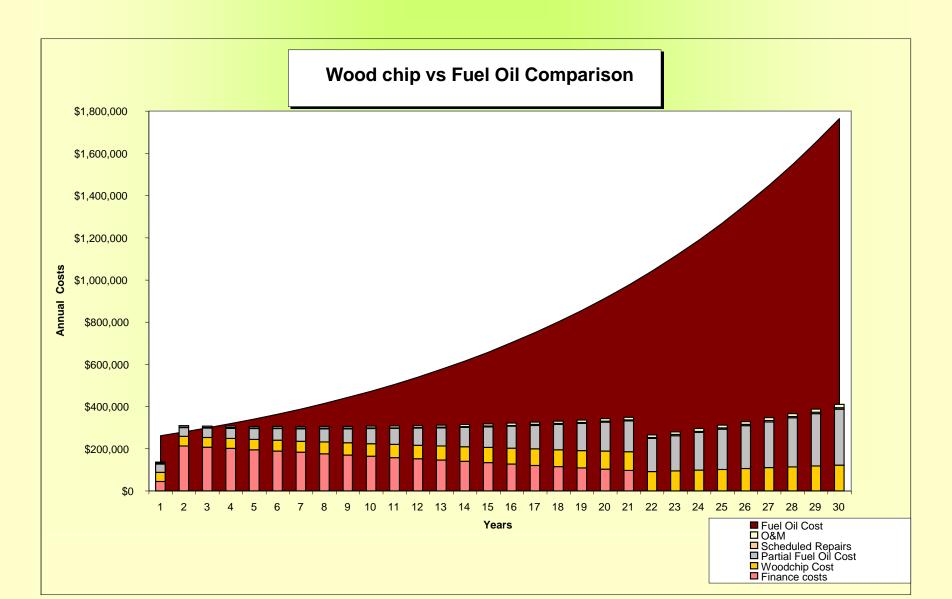


Wood Systems: The Money Side



Costs are net of retail cost, energy content and equipment efficiency

Typical Impact on budget





Questions?

CONTACT INFORMATION

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